

TRILINC GLOBAL

INVEST WITH IMPACT

We will begin at **11:00am PT (2:00pm ET)**.

Thank you for joining us!



INVESTING IN AMERICA

SEPTEMBER 24, 2020

RISKS AND DISCLAIMER

This Presentation (the "Presentation") is for informational purposes only, is being furnished on a highly confidential basis, and is intended solely for the persons receiving it; any reproduction or distribution is prohibited and illegal. This document does not constitute an offer of securities and is intended for reference only. The information contained in this summary is not complete. Further, there are substantial risks associated with TriLinc's ability to achieve its prospects, including, without limitation, changes in applicable laws, rules, and regulations, risks associated with the economic environment, the financing markets, and risks associated with TriLinc's ability to execute on its business plan. These risks are set forth in the offering memorandum.

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INVESTING IN AMERICA

There is no shortage of reasons to invest in the United States:

- World's Largest Market
- Nexus of Innovation
- Ease of Doing Business
- Workforce Talent
- Abundant Resources
- Access to Capital

**SO, WHY DID TRILINC START WITH
EMERGING MARKETS?**

ACCESS TO CAPITAL - A DEEPER DIVE

Companies operating in the United States - from individual entrepreneurs with a dream to established businesses looking to expand - have access to a wide range of short- and long-term investment sources:

- Commercial Banks
- Investment Banks
- Private Equity Funds
- Venture Capital Funds
- Business Development Companies
- Private Debt Funds
- Crowdfunders
- Investing Clubs
- Government Funded Programs

EMERGING MARKETS INVESTMENT OPPORTUNITY

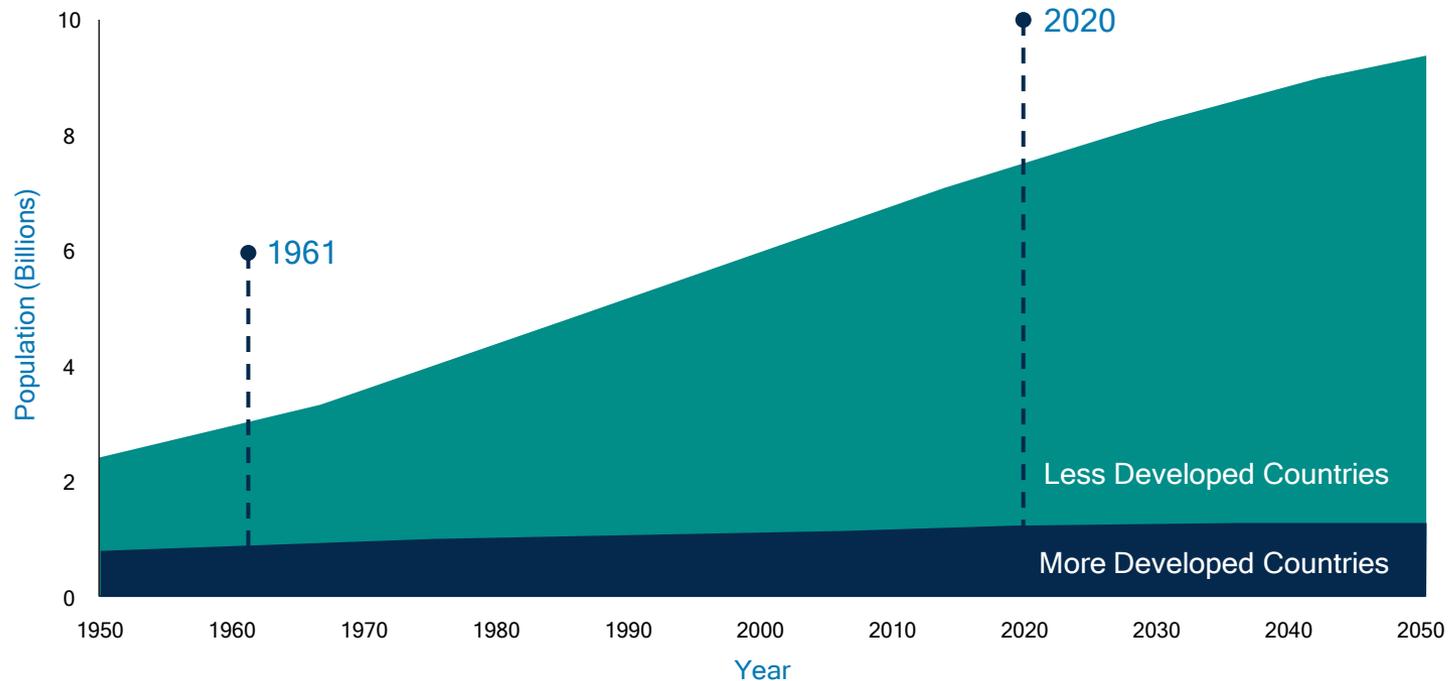
“Emerging markets represent the biggest growth opportunity in the history of capitalism...

...by 2025, annual consumption in emerging markets will reach \$30 trillion.”

Source: McKinsey & Company, Winning the \$30 Trillion Decathlon, 2012

THE CASE FOR EM - DEMOGRAPHICS AS A DRIVER

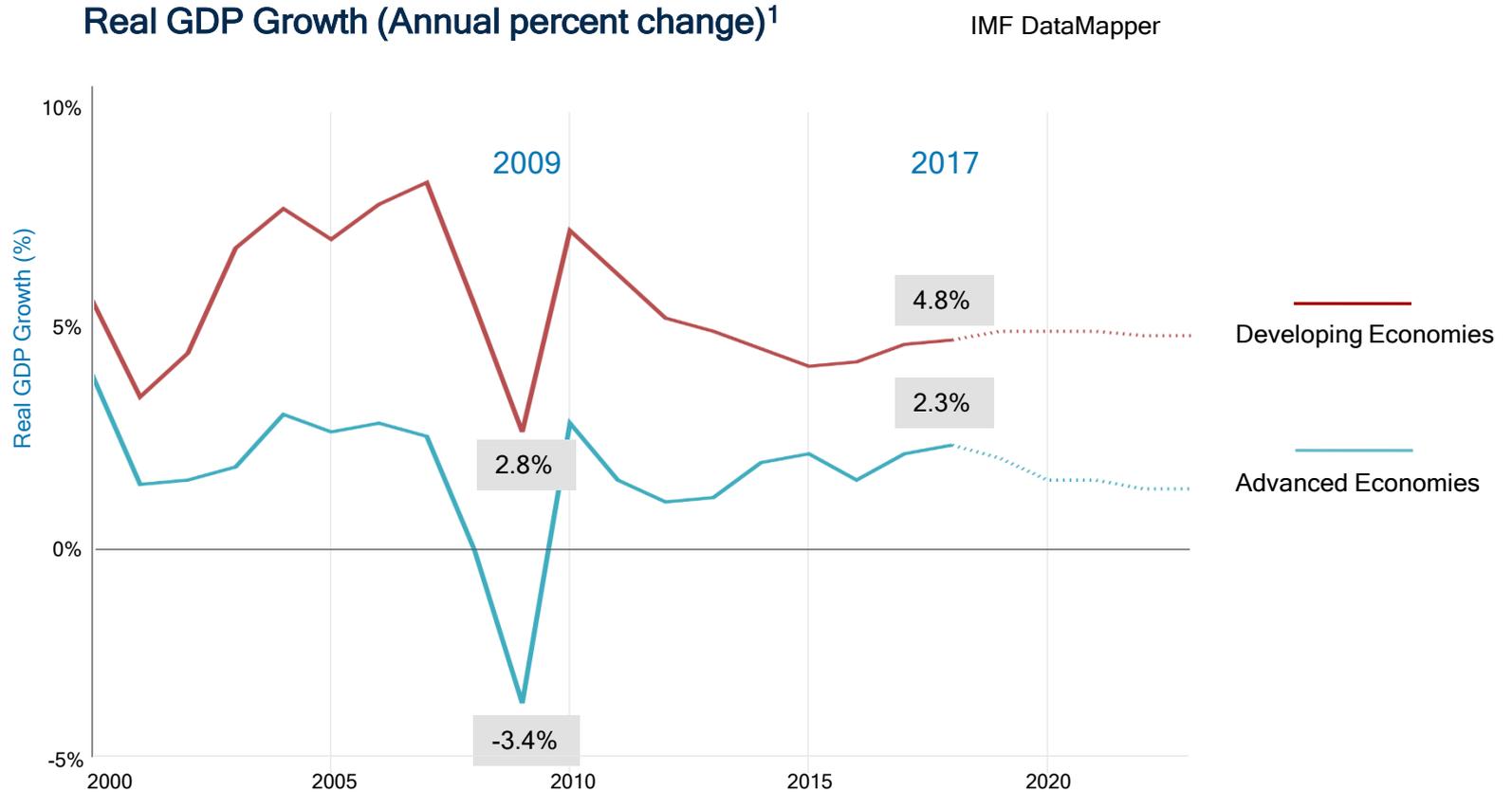
World Population, 1950-2050¹



1) Source: United Nations Population Division, World Population Prospects, the 2012 Revision (Medium Variant).

THE CASE FOR EM - STRONG ECONOMIC GROWTH

Developing economies have seen strong GDP growth over the last decade and we believe they are positioned to continue to outperform advanced economies well into the future.



Source: IMF World Economic Outlook, April 2018

1) Weighted by purchasing-power parity. Includes all historical IMF revisions to developing and advanced economy GDP growth figures + Projection.

INVESTMENT OPPORTUNITY = IMPACT OPPORTUNITY

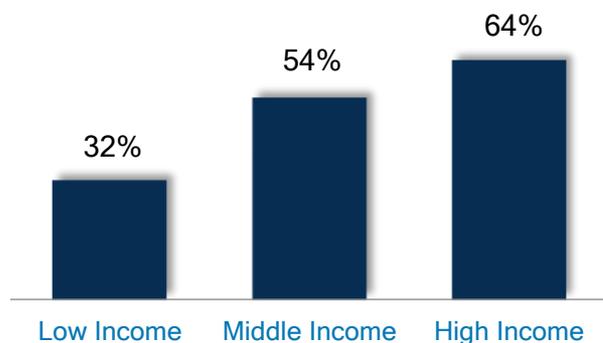
SME Financing Gap¹

- The critical driver of a successful middle class is growth in Small and Medium Enterprises (SMEs), yet only 17% of SMEs have sufficient access to capital
- SMEs provide tax and philanthropic contributions to communities
- SMEs are the “engines” of job growth

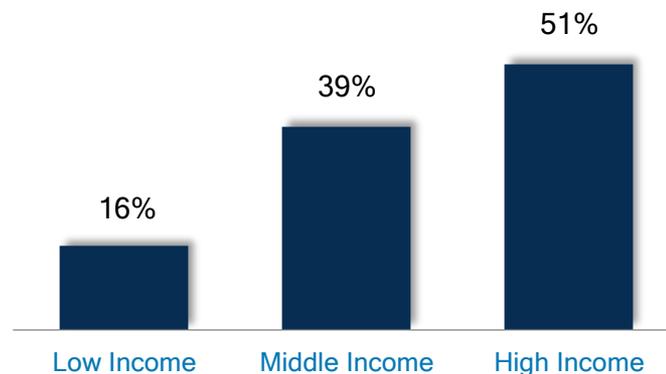
Attractive Markets¹

- SMEs represent the most developmentally critical sector in developing economies
- Developing economy SMEs are key contributors to local GDP growth and employment generation
- Every \$1 invested in a developing economy SME yields \$13 in economic benefits²

SME contribution to formal country employment

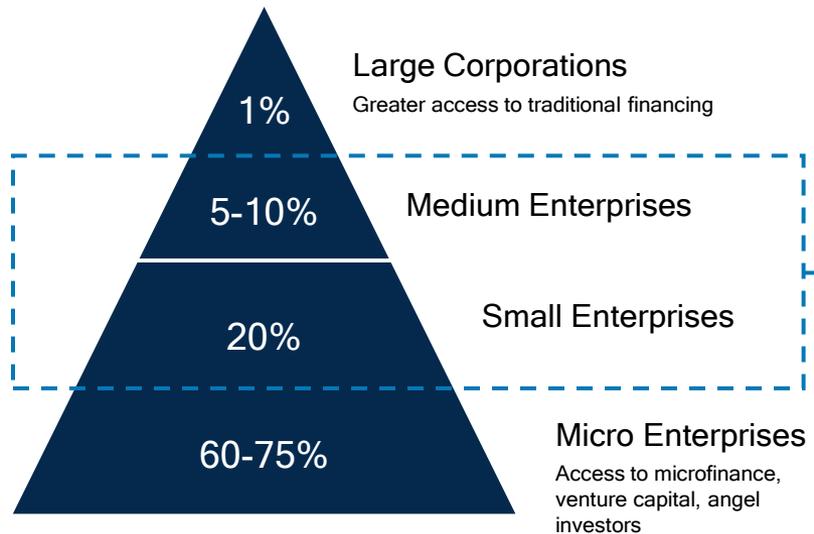


SME contribution to GDP



1) Source: IFC SME Banking Guide, 2010 2) Source: "Impact Beyond Investment," Small Enterprise Assistance Funds (SEAF), 2011

COMPELLING SUPPLY-DEMAND MISMATCH IN DEVELOPING ECONOMIES



Access to affordable capital for Small and Medium-Sized Enterprises (“SMEs”) is significantly limited in Emerging markets.

SME FINANCING GAP

The International Finance Corporation has estimated that unmet demand for SME financing in developing economies is as much as

\$4.5 trillion.

Source: MSME FINANCE GAP: Assessment of the Shortfalls and Opportunities in Financing Micro, Small and Medium Enterprises in Emerging Markets - World Bank Group, SME Finance Forum and International Finance Corporation 2017

INVESTING IN AMERICA WHY NOW AND WHERE?

PRIVATE DEBT

Arguably the youngest asset class in the private capital universe, private debt has soared to incredible heights since the Global Financial Crisis (GFC). Assets under management (AUM) have grown consistently each year and, as of June 2019, reached a record \$812bn. Private debt is now the third-largest asset class in private capital, ahead of infrastructure and natural resources.

Fig. 2.3: Private Debt Assets under Management by Geographic Focus, 2000 - 2019

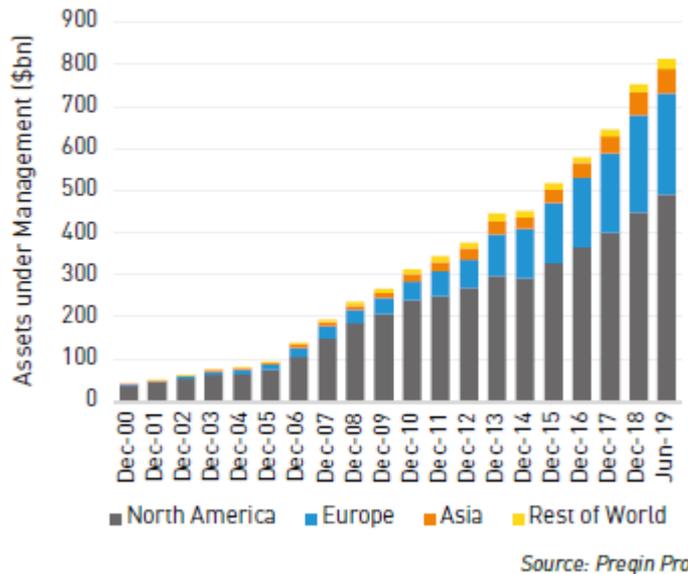
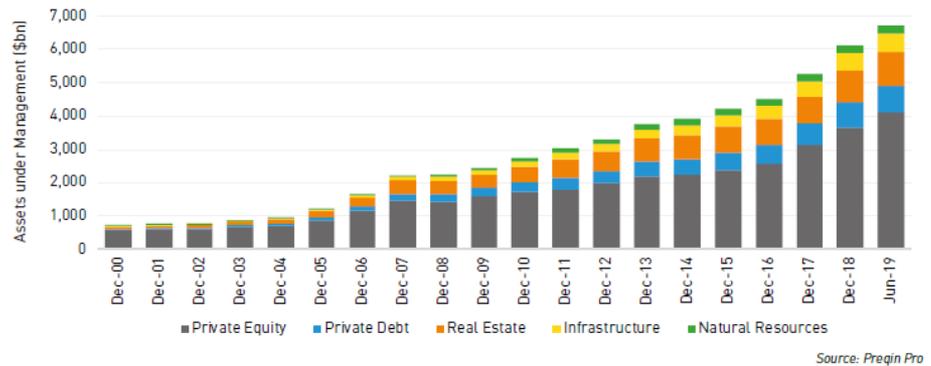
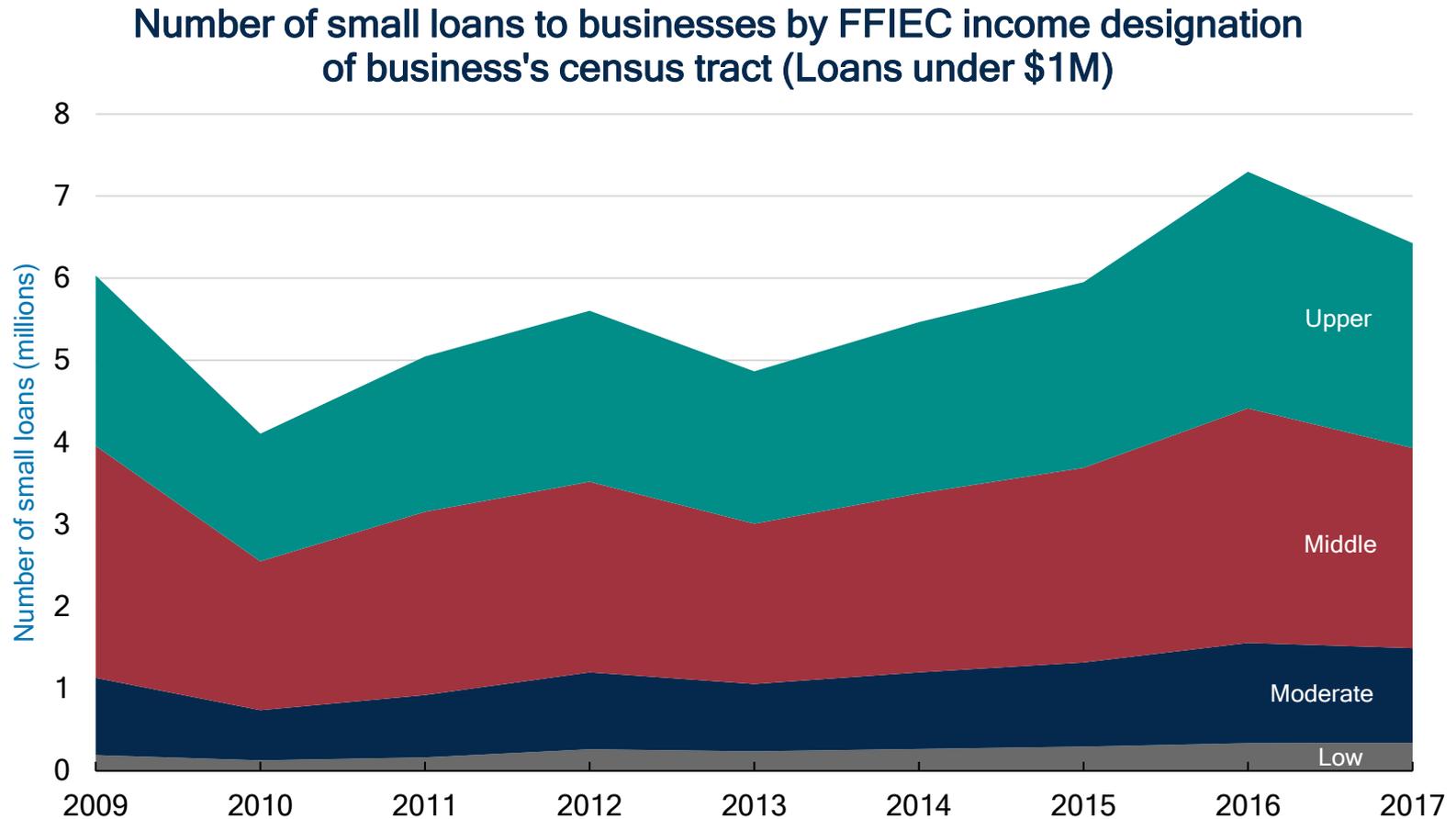


Fig. 2.1: Private Capital Assets under Management by Asset Class, 2000 - 2019



Source (all statistics): Preqin Pro

THE OPPORTUNITY FOR U.S. SME LENDING

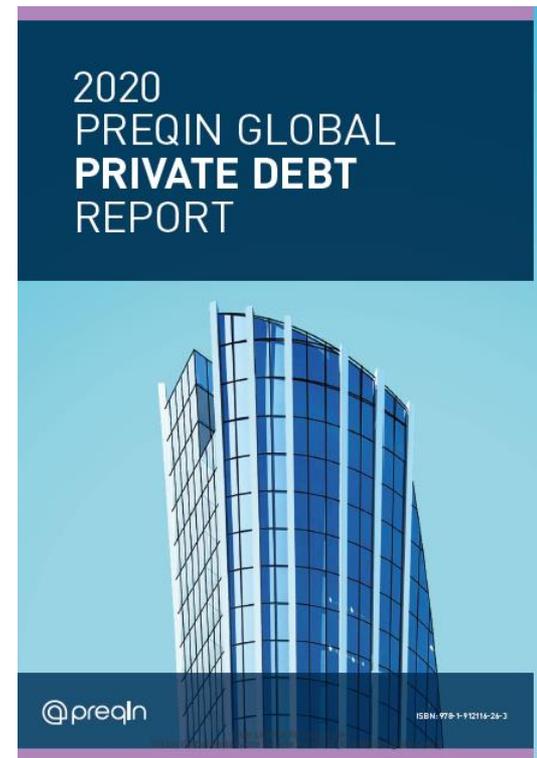


Source: Federal Financial Institutions Examination Council (FFIEC) Community Reinvestment Act lending data, National Aggregate Reports.

PRIVATE DEBT MEGA TRENDS

Key themes shaping the private debt industry:

- Competition for Deals
- Capital Concentration
- Rise of Covenant-Lite
- Market Slowdown



Source: 2020 Preqin Global Private Debt Report

INVESTING IN AMERICA

SMALL BUSINESSES

Total over
30.7 million

Account for
64%
of all
new US jobs

Make up
90%
of the total
US business
population

Represent
97%
of all
US exported
goods

Source: Oberlo - 10 Small Business Statistics Every Future Entrepreneur Should Know in 2020

INVESTING IN AMERICA

Yet, COVID-19 has rendered
31% of small businesses
in the U.S. currently non-operational

Source: Oberlo - 10 Small Business Statistics Every Future Entrepreneur Should Know in 2020

COMPELLING U.S. DEMAND

TriLinc's U.S. strategy is designed to inspire community development by investing in businesses often overlooked by traditional sources of capital with a focus on:

- Job creation and retention
- Rural or low-income-area businesses
- Businesses contributing to environmental sustainability
- Women-owned / minority-owned businesses

TRILINC'S CORE COMPETENCY - PRIVATE DEBT PLUS® KEY STATISTICS (AS OF 6/30/20)

\$1.37 billion

Trade finance, term loan, and short-term transactions in

95

Small & Mid-Sized Businesses supporting

42,090

Permanent jobs¹ in

38

Developing economies²

0

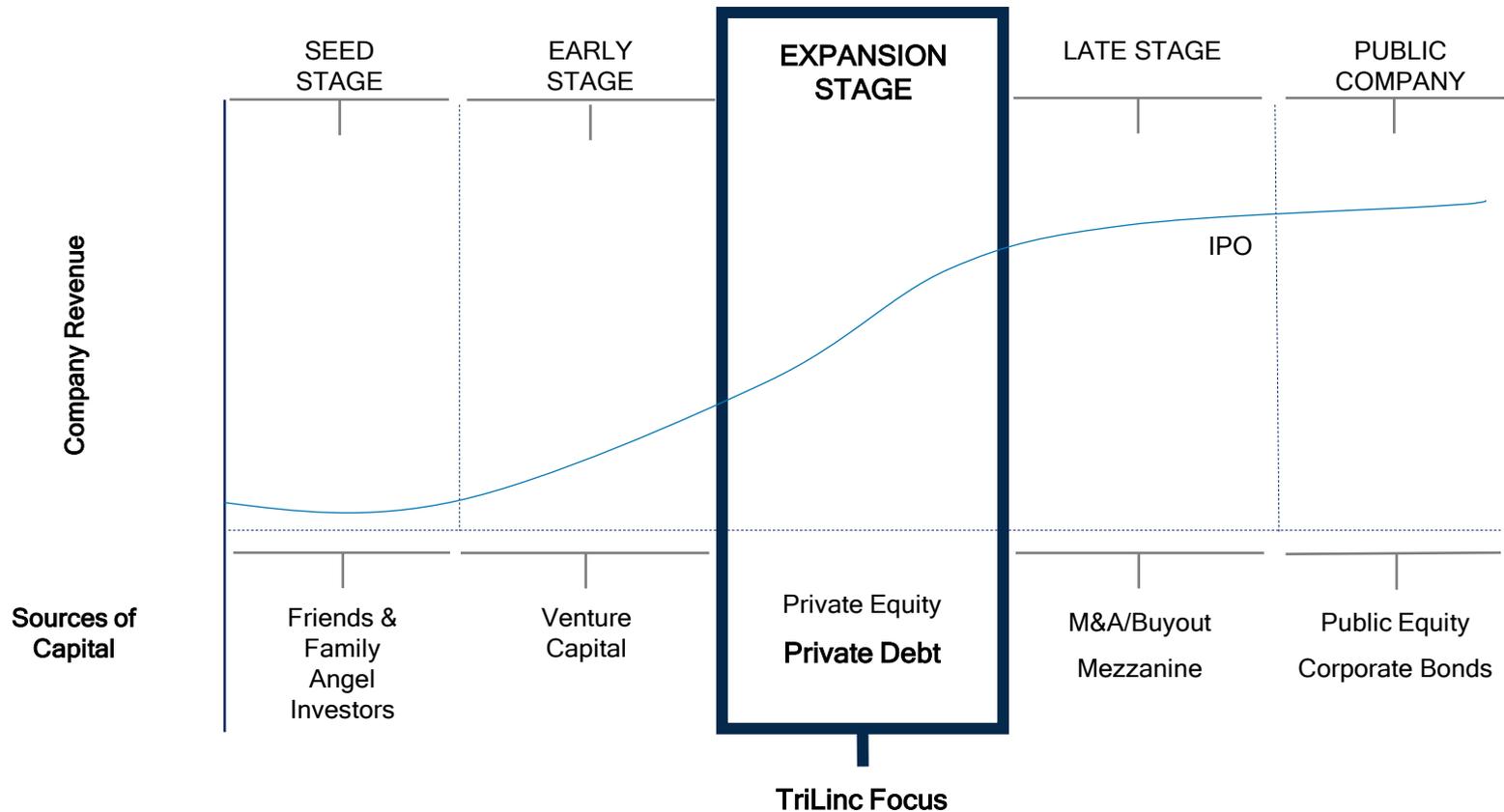
Default Losses³

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1) "Permanent Jobs" is self-reported by borrower companies, and is based on the IRIS Metric of Permanent Employees. 2) TriLinc supports impactful trading operations, benefiting exports and/or imports into primarily developing economies. For borrower companies located in developed economies, TriLinc provided either: (a) trade finance facilities involving developing economy exports and/or imports; or (b) term loan facilities for operations in developing economies. 3) To date, TriLinc has not realized any loan losses, however the value of some loans have been marked down from their original loan amount and in such cases may no longer be accruing interest.

TARGET COMPANIES

TriLinc is focused on providing growth capital to established businesses with positive cash flows and abundant collateral.



For Illustrative Purposes Only

TERM LOANS TO SMALL – MID-SIZED BUSINESSES

Borrower Company Profile

- Fewer than 500 employees
- Profitable firms seeking expansion capital and with > 3 years operating history
- Demonstrated cash flows enabling loan repayment
- Commitment to create intentional positive impact in their community and/or the world
- Targeting businesses:
 - In low-income communities
 - In opportunity zones
 - In rural counties
 - Women-owned/minority owned
 - Focused on environmental sustainability

Term Loan Profile

- 1 - 5 year tenors
- Target collateral coverage ratio $\geq 1.00x^1$
- 100% U.S. dollar denominated²
- Third party collateral trustees
- Multiple layers of coverage
 - Primary collateral
 - Secondary collateral
 - Guarantees

Although TriLinc believes, based on certain factors and assumptions, that the target loan characteristics outlined above are reasonable, they are not guaranteed.

1) Minimum collateral coverage ratio is 1.00x for term loans and 1.17x for trade finance. 2) Principal balances and repayments are denominated in US dollars; interest payments on loans in Europe may have foreign currency exposure to the Euro.

LOAN CHARACTERISTICS

Deal Characteristics

- Deal Structures are more conservative versus large cap deals, with 1.5 - 2.0 x less leverage, on average
- Transactions typically have a full suite of financial covenants versus “covenant-lite” structures commonly seen in large cap deals

Performance¹

- As a result of conservative deal structures, loans have shown resilient performance through various business cycles as indicated by loan recoveries
- Between 1995 and 2016, middle market loans have outperformed large cap loans based on the following key credit metrics:
 - 0.6% lower cumulative loss rate
 - 1.5% lower cumulative default rate
 - 5.3% higher cumulative recovery rate

Although TriLinc believes, based on certain factors and assumptions, that the target loan characteristics outlined above are reasonable, they are not guaranteed. Past performance is not indicative of future results.

1) Sources: US Chamber of Commerce, SelectUSA

EXAMPLES

INSTITUTIONAL INVESTMENT PARTNERS

Loans are originated through local investment partners with combined transaction experience of over \$43 billion.¹

International Investment Partners

United States

Enhanced Capital

- 21-year history in private investments
- Over \$408 million in transaction experience
- Principals have combined experience of 45 years

HELIOS Investment Partners

- 16-year history in private investments
- Over \$938 million in transaction experience
- Principals have combined experience of 67 years

BARAK FUND MANAGEMENT

- 12-year history in trade finance
- Over \$4.6 billion in transaction experience
- Principals have combined experience of 54 years

SCIPION CAPITAL

- 13-year history in trade finance
- Over \$512 million in transaction experience
- Principals have combined experience of 154 years

AFRICA MERCHANT CAPITAL

- 8-year history in trade finance
- Over \$1.6 billion in transaction experience
- Principals have combined experience of 79 years

THE ROHATYN GROUP

- 18-year history in private investments
- Over \$1.3 billion in transaction experience
- Principals have combined experience of 194 years

Alsis Funds

- 13-year history in direct lending
- Over \$436 million in transaction experience
- Principals have combined experience of 77 years

ORIGIN FUNDING PARTNERS

- Founded in 2019, a new emerging markets asset management firm
- Over \$3.0 billion in transaction experience
- Principals have combined experience of 76 years

CEECAT CAPITAL

- 6-year history in private credit
- Over \$353 million in transaction experience
- Principals have combined experience of 78 years

TRANSASIA

- 7-year history in direct lending
- Over \$6.8 billion in transaction experience
- Principals have combined experience of 99 years

AIC

- 13-year history in debt and equity investments
- Over \$22.3 billion in credit transaction experience
- Principals have combined experience of over 121 years

CLSA Capital Partners

- 3-year history in secured direct lending and asset-backed securitization
- Over \$215 million in transaction experience
- Principals have combined experience of 47 years

EFA GROUP

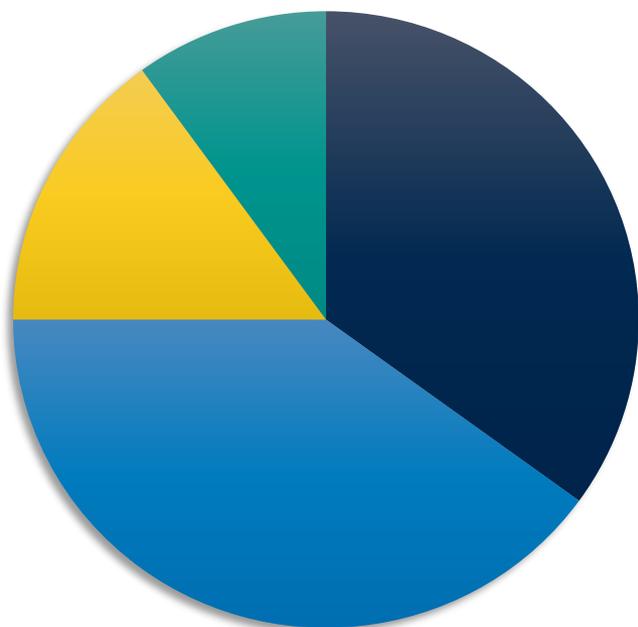
- 17-year history in direct lending
- Over \$554 million in transaction experience
- Principals have combined experience of 28 years

¹) Investment Partner data depicted is as reported to TriLinc by Investment Partners on an annual and ad hoc basis. Investment Partner relationships are subject to change. Transaction experience displayed is limited to transactions that align with TriLinc's investment strategy. Transaction experience is not solely in connection with TriLinc products or transactions, and may apply to the experience of Investment Partner firms, products, or personnel. Years of experience refers specifically to the industry related experience of the Investment Partner personnel with whom TriLinc works both at their current firms and/or at prior firms. There is no assurance that an Investment Partner's past performance will be indicative of future results.

ROLE OF ASSET CLASSES IN A PORTFOLIO

TYPICAL INVESTOR ALLOCATION¹

■ Equity ■ Fixed Income ■ Alternatives ■ Cash



Cash

- Liquidity

Fixed Income

- Capital preservation
- Income

Equity

- Growth
- Some income

Alternatives



Debt

- Liquidity
- Capital preservation
- Non-correlation

Equity

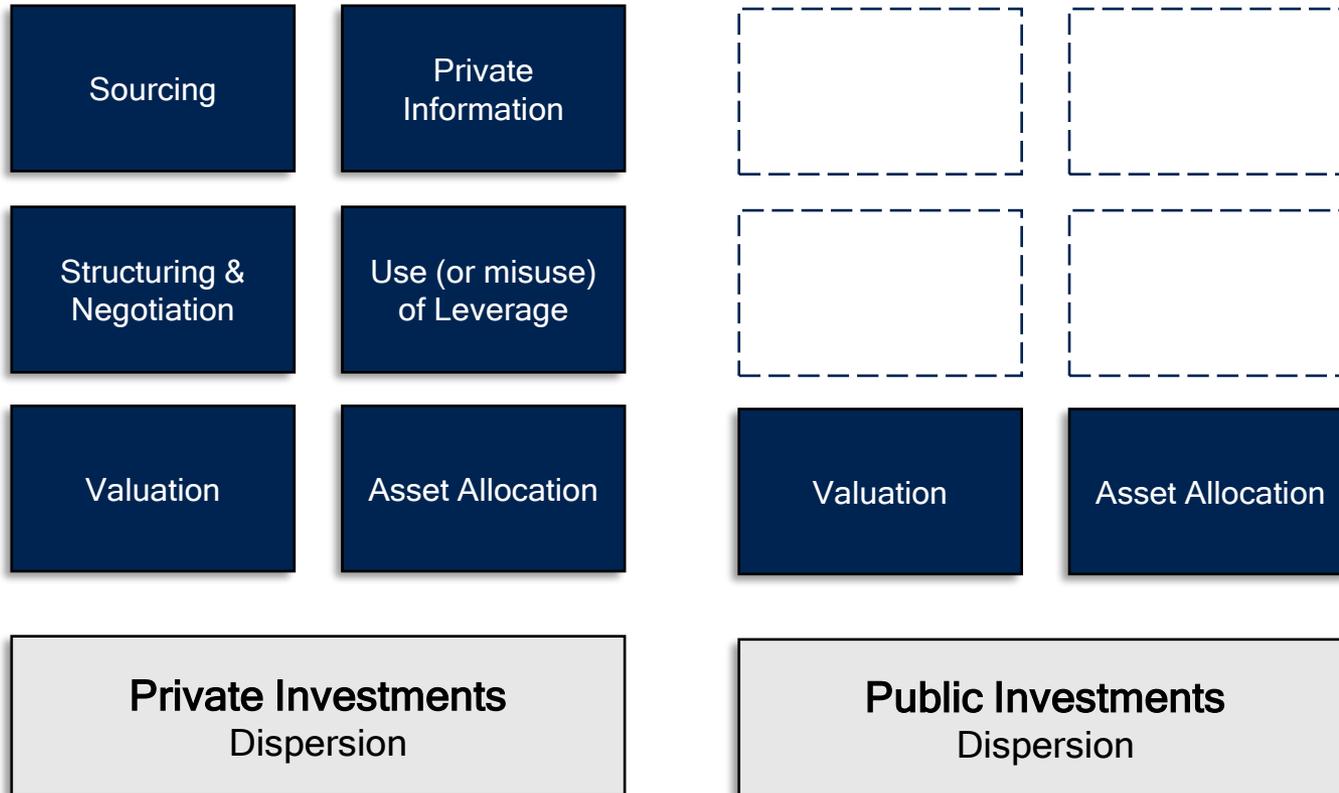
- Growth
- Non-correlation
- Sometimes Income

For illustrative purposes only.

1) Typical investor allocation based on industry experience.

OPPORTUNITY FOR ALPHA

The wider array of value levers and risk drivers in private markets can result in greater performance dispersion vs. public markets.



Slide courtesy of BlackRock © May 2015

EXECUTIVE SUMMARY

Investment Strategy

- Private Debt Plus® = Market Rate Returns + Positive Impact
- International Private Credit
- Primarily Select Developing Economies
- Growth Stage Private Companies
- Trade Finance and Short-Term Project Loans
- Comprehensive Diversification¹

Strategy Objectives²

- Current Income
- Capital Preservation
- Modest Appreciation

Team Track Record

- TriLinc Management Team
 - Average of 26 years experience in investment management
 - Actively managed over \$50 billion in investor funds
- 13 Global Investment Partners³
 - 517 employees across the globe
 - > \$43 billion in credit transaction experience

Historical Track Record

- Since June 2013
- > \$1.37 billion invested
- Zero Loan Losses⁴

1) Comprehensive Diversification includes diversification by region, country, borrower, industry, asset type, investment partner and tenor. Diversification may vary by investment vehicle. 2) There can be no assurance that these objectives will be achieved and an investor may lose all or a portion of their investment. 3) Investment Partner data depicted is as reported to TriLinc by Investment Partners on an annual and ad hoc basis. Transaction experience displayed is limited to transactions that align with TriLinc's investment strategy. Transaction experience is not solely in connection with TriLinc products or transactions, and may apply to the experience of Investment Partner firms, products, or personnel. There is no assurance that an Investment Partner's past performance will be indicative of future results. Since inception, TriLinc has worked with 15 investment partners. Statistics from prior investment partners are not included above. 4) To date, TriLinc has not realized any loan losses, however the value of some loans have been marked down from their original loan amount and in such cases may no longer be accruing interest.

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COMMITTED TEAM



Gloria Nelund: Chairman & CEO

- Former CEO of \$50 billion Deutsche Bank Private Wealth Management North America & former CEO of \$35 billion Bank of America's Capital Management.
- Over 30 years of institutional and retail asset management experience.



Paul Sanford: Chief Investment Officer

- Global Macro investment strategist and portfolio manager with an emphasis in emerging markets.
- Previously Chief Investment Officer for a boutique RIA, and Portfolio Manager at Deutsche Bank & HSBC.



Scott Hall: Chief Operating Officer

- More than 22 years of investment industry experience.
- Previously Director of Client Operations for \$30 billion RS Investments and Chief Operating Officer of RS Funds Distributor.



Joan Trant: Managing Partner

- Spent over 15 years in the financial services industry, holding international sales, financial advisory and operations management positions at Bankers Trust and Citibank.
- Previously Executive Director at International Association of Microfinance Investors, where the General Partners managed an aggregated portfolio of \$1.84 billion.



Angie Miller: Vice President - Business Development

- Over 25 years of investment industry experience
- Previously Assistant Vice President at Realty Capital Securities where she assisted in raising over \$300M in over 12 funds in her territory of MN, ND, SD, and WI



Brent L. VanNorman, Esq.: President

- Experienced executive manager with over 25 years professional experience in law, accounting and business management.
- Served 9 years as a CPA and Senior Manager at a national accounting firm and has been most recently practicing law with the international firm of Hunton and Williams.



Mark Tipton: Chief Financial Officer

- Over 30 years of experience in finance, with 15 years experience in sustainability and 15 years experience with direct investment funds.
- Previously Chief Financial Officer at New Age Electronics, Inc., and Chief Financial and Operating Officer at a boutique broker-dealer/bond trading desk/investment advisor.



Marixa Barba: Head of Investor Relations

- Over 21 years in service industries, including past 9 years with TriLinc
- Currently a member of Pacific Council on International Policy; Soroptimist International, an international women's organization working to improve the lives of women and girls globally; Women Investing for a Sustainable Economy (WISE)



Tim Morgan: Director of Business Development

- Over 30 years of experience in the capital markets, venture capital and consulting industries.
- Previously managed Liquidnet and served as Managing Director at Hanna Ventures and Hanna Energy, LLC, as well as Robertson Stephens Co.



Marni Hodder: Director of Fund & Investment Operations

- More than 17 years of experience in financial services and Registered Investment Advisor (RIA) compliance.
- Accredited Investment Fiduciary®.

WHAT CAN YOU DO?

- Support local businesses
 - TriLinc has added a website page called “TriLinc Main Street USA” that provides links to the websites of small business owners who need your business: <https://www.trilincglobal.com/main-street-usa/>



- TriLinc will also be adding ideas and suggestions for additional ways to support local businesses in your city
- Continue to spend (responsibly, of course)
 - Patronize restaurants
 - Order take-out
 - Send gifts to people
 - Do your holiday shopping early
- If you have the means to do it, continue to pay your personal service providers

WANT TO LEARN MORE?

If you would like a copy of today's presentation, or if you have any questions for Gloria and Paul, you may reach us at:

Info@TriLincGlobal.com

or you can visit us online at:

www.trilincglobal.com

 TriLinc Global, LLC

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Thank you!

Q&A

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